



# Keli Colby

*Partner*

Washington DC

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## Education

- American University, Washington College of Law, JD
- Sweet Briar College, BA, *Magna Cum Laude*

## Practices & Industries

- Real Estate
- Corporate

## Admitted to Practice

- District of Columbia
- Virginia

## Biography

A real estate attorney with more than 30 years' experience, Keli has worked on a variety of major real estate projects and transactions both as in-house and outside counsel in the Washington DC metropolitan area and nationally. Her experience with a prominent global law firm and as vice president and counsel of a publicly traded, national REIT gives her insight into the business side of real estate transactions, helping her achieve her clients' business goals.

Keli concentrates her practice on commercial real estate matters, including acquisitions and sales, development, joint ventures, office leasing, ground leasing, and financing. Her work encompasses a variety of asset types, including office, retail, apartment, hotel, and workforce housing.

## Bar Associations

- District of Columbia Bar Association
- Virginia Bar Association

## Selected Memberships & Affiliations

- Barclay Damon's Women's Forum
- CREW DC, CREW EDU Committee, Former Member
- CREW Network, Communications and Editorial Committee, Former Member

## Representative Experience

- Represented a client in the development of a workforce housing project in Bozeman, Montana, including acquisition of

the land, joint venture documents, construction financing, construction contract, and master leases.

- Represented a client in a \$12,350,000 sale of a community shopping center in Charlotte, North Carolina.
- Represented a client in a \$29,345,000 financing of a multifamily apartment building in Takoma Park, Maryland.
- Represented a client in the \$34,100,00 sale of a multifamily apartment building in Baltimore, Maryland.
- Represented a client in the development of a hotel, including joint venture documents and hotel licensing agreement, in Glendale, Colorado.
- Represented a client in a \$19 million financing of a flex space complex in Annapolis, Maryland.
- Represented a client in the acquisition of a ground lease interest for the development of a hotel on land owned by the Salt River Pima-Maricopa Indian Community in Arizona.
- Represented a client in a \$14.5 million financing of an office and retail building in Washington DC.
- Represented a client in multiple green bank loans to finance the placement of solar panels on the roofs of various multifamily apartment buildings in Maryland.
- Represented a client in the acquisition of a site for the development of a hotel in Fort Myers, Florida.
- Represented a client in the acquisition of a site for the development of condominiums in Sarasota, Florida.

## Prior Experience

- Shapiro, Lifschitz & Schram, Attorney
- Sudow Kohlhagen LLP, Attorney
- Ballard Spahr LLP, Of Counsel
- Boston Properties, Vice President and Counsel

## Selected Community Activities

- WGIRLS Inc., Former Volunteer
- First Church of Christ, Georgetown, Homeless Services, Former Coordinator and Volunteer
- Boys & Girls Clubs of Greater Washington, Annual Real Estate Lunch, Former Board Member
- The Legal Aid Society, Former Volunteer Attorney
- Legal Services of Northern Virginia, Former Volunteer Attorney