



Rex McKeon

Associate

Buffalo, Boston

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Education

- New England Law | Boston, JD
- University of Maine, BA

Practices & Industries

- Corporate
- Health & Human Services Providers

Admitted to Practice

- Massachusetts
- New York

Biography

Rex's health care-focused practice encompasses a wide range of matters, including mergers and acquisitions, not-for-profit formation and governance, applications for tax-exempt status, drafting various commercial agreements, compliance and regulatory affairs, HIPAA policies, and insurance audits and reimbursement disputes.

During Rex's nearly ten years with a large Boston-based health care technology company, he worked with physicians' practices to improve operational efficiency, streamline revenue cycle operations, and adopt value-based payment models. His operational experience in health care IT gives him a valuable perspective in his approach to the legal concerns of health care clients, and his experience working for a large technology firm influences his corporate work.

Bar Associations

- Bar Association of Erie County
- Boston Bar Association
- New York State Bar Association

Selected Memberships & Affiliations

- St. Thomas More Guild of Western New York, Member

Representative Experience

- Represented a Canadian transportation and logistics company regarding its US expansion and operations.

- Represented a cannabis testing laboratory start-up in connection with its entity formation, corporate structuring, and \$2 million series seed raise.
- Represented not-for-profit and religious corporations before the New York State Attorney General on matters relating to corporate and real property transactions.
- Successfully obtained recognition of tax-exempt status under Section 501(c)(3) of the Internal Revenue Code for numerous organizations across New York State, including public charities, private foundations, and churches. Representation includes the formation of not-for-profit and religious corporations, drafting bylaws and policies, completing applications for recognition on IRS Form 1023, NYS Charities Bureau registrations, and obtaining NYS Sales and Use Tax Exempt Organization Certificates.
- Represented a long-standing Orchard Park specialty technical manufacturer in the successful sale of its equity and real property to a private equity platform.

Prior Experience

- Barclay Damon LLP, Law Clerk
- athenahealth, Inc., Manager, Customer Success Management
- University of Maine, College of Education and Human Development, Teaching Assistant
- University of Maine, College of Liberal Arts and Sciences, Research Fellow

Selected Community Activities

- Graycliff Conservancy, Board Member
- Hauptman-Woodward Medical Research Institute, Young Professional Member
- The Mayhew Program, Annual Volunteer
- Northport Volunteer Fire Department, Former Volunteer Fire Fighter

Selected Honors

- American Bar Association Client Counseling Competition, Regional Semifinalist, 2021

Selected Alerts & Blog Posts

- FTC Amends Safeguards Rule to Require Reporting of Data Security Breaches to the FTC