



# Connie Cahill

She | Her | Hers

*Managing Partner*

Albany, New York

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## Education

- New York University School of Law, LLM
- Albany Law School, *Cum Laude*, JD
- Siena College, BBA, *Magna Cum Laude*

## Practices & Industries

- Tax
- Public Finance
- Tax Credits
- Higher Education
- Hotels, Hospitality & Food Service

## Admitted to Practice

- New York

## Biography

Connie is Barclay Damon's managing partner, and she has been a member of the firm's Management Committee since 2010.

With more than 35 years of public finance experience, she serves as bond counsel, underwriter's counsel, borrower counsel, and bank counsel in public finance transactions involving NYS agencies and authorities, industrial development agencies, local development corporations, municipalities, and school districts. Her extensive financing experience involves college and university projects, hospitals, assisted-living facilities, affordable multi-family housing projects, and infrastructure projects.

As bond counsel to more than 100 municipalities and school districts, Connie represents general-obligation clients in the issuance of tax-exempt bonds and notes to finance capital projects, pension obligations, tax certiorari settlements and judgments, the issuance of revenue and tax anticipation notes to finance cash-flow deficits, and the issuance of current refunding bonds to achieve debt-service savings. She represents general-obligation issuers in connection with financings through the Dormitory Authority of the State of New York and the NYS Environmental Facilities Corporation, capital projects financed with energy performance contracts, and non-recourse borrowings through the NYS Municipal Bond Bank Agency.

Connie also develops creative financing solutions and offers advice on disclosure obligations for major underwriting firms active in New York State.

## Selected Memberships & Affiliations

- Barclay Damon's Women's Forum
- National Association of Bond Lawyers
- New York State Economic Development Council

## Representative Experience

- Serves as bond counsel to the Dormitory Authority of the State of New York, the NYS Housing Finance Agency, and the NYS Environmental Facilities Corporation.
- Serves as general counsel and bond counsel to industrial development agencies and local development corporations, advising on the Public Authorities Accountability Act, the Public Authorities Reform Act, and guidance issued by the NYS Authorities Budget Office.
- Represents municipalities on water and sewer projects financed by the NYS Environmental Facilities Corporation.
- Represents school districts on capital projects financed by the Dormitory Authority of the State of New York.
- Serves as underwriter's counsel to all major underwriting firms active in New York State.
- Serves as bank counsel to banks purchasing tax-exempt bonds and providing credit support in tax-exempt bond transactions.

## Prior Experience

- Barclay Damon LLP, Deputy Managing Partner
- Hiscock & Barclay, LLP, Partner
- State University of New York at Albany School of Business, Accounting Program, Assistant Professor of Graduate-Level Tax Courses

## Selected Honors

- *The Best Lawyers in America*®: Public Finance Law, 2022–2025
- *City & State New York*, Above & Beyond Award, 2021; *Western New York Power 100 List*, 2021; *Law Power 100 List*, 2023; *Upstate Power 100 List*, 2022–2024
- *Albany Business Review*, Power 50 List, 2024
- *The Best Lawyers in America*®: Albany "Lawyer of the Year": Public Finance Law, 2024
- Martindale-Hubbell AV Preeminent Peer Review Rated for Very High to Preeminent Ethical Standards and Legal Ability

## Selected Speaking Engagements

- Eastern Association of College and University Business Officers, “The SEC’s Municipal Continuing Disclosure Compliance Initiative”
- New York State Bar Association, Women’s Law Section, Key Note Speaker 2019 Annual Meeting

## Selected Media

- Law360 Pulse, "Lessons From a Landmark Year for Women Law Firm Leaders"
- *Managing Intellectual Property Magazine*: "Barclay Damon Boosts IP Group After Burns & Levinson Closure"
- *New York Law Journal*, "Remote Working Policies and Growth Become Key Discussions at Barclay Damon"
- Law360, "Barclay Damon Elects Its 1st Female Managing Partner"
- Law360, "Barclay Damon's 1st Female Head Talks Diversity, COVID-19"
- *New Haven BIZ*, "Woman Takes Helm of Law Firm With Elm City Presence"
- *Albany Business Review*, "Company News: Barclay Damon Law Firm Announces New Managing Partner, Other Changes"

## Selected Alerts & Blog Posts

- Expanded Prevailing Wage Requirements in NYS FY2020-21 Enacted Budget
- Executive Order Allows Remote Attendance at NYS Public Meetings
- 2015-2016 Governor's Executive Budget: Proposed Legislation Impacting IDAs
- NYS Authorities Budget Office Releases Policy Guidance on Grants and Loans by State and Local Authorities
- New Procedures for Documenting Sales and Use Tax Exemptions Granted by Industrial Development Agencies